



SMART BUILDINGS: THE LIGHTING CONTROLS BUSINESS 2015 TO 2020

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The
Lighting
Controls
Business
2015-2020



Synopsis

This report helps all stakeholders and investors engaged in the Lighting industry to identify trends and business opportunities in the controls market.

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Introduction

This Report is the NEW 2015 Definitive Resource for Lighting Controls Market Research & Investment Analysis. Understand why 2015 is a very exciting time for the lighting industry.

Lighting is undergoing a rapid transformation as Light Emitting Diodes (LED) become the number one source of light in buildings. This is the single most important driver for the growth of Bus-based lighting controls and their convergence with IT Networks and integration into the Building Internet of Things (BIoT).

The transition to LEDs for lighting has come at the same time as the development of the Internet of Things, referred to in this report as the Building Internet of Things (BIoT), which is about to disrupt the building automation systems (BAS) industry and opens up the possibility for lighting control to play a much more important role.

These together with wireless networking technology and the future development of Li-Fi will open up the latent demand in the retrofit market and the small building sector hitherto not economically viable.

What This Report Will Tell You

Within its **159 pages** and **29 charts and tables**, the report filters out the key facts and draws conclusions, so you can understand exactly what is shaping the future of the global lighting controls industry;

The Lighting Controls Business in 2015

Lighting is undergoing a rapid transformation as Light Emitting Diodes (LED) become the number one source of light in buildings. This is the single most important driver for the growth of Bus-based lighting controls and their convergence with IT Networks and integration into the Building Internet of Things (BIoT).

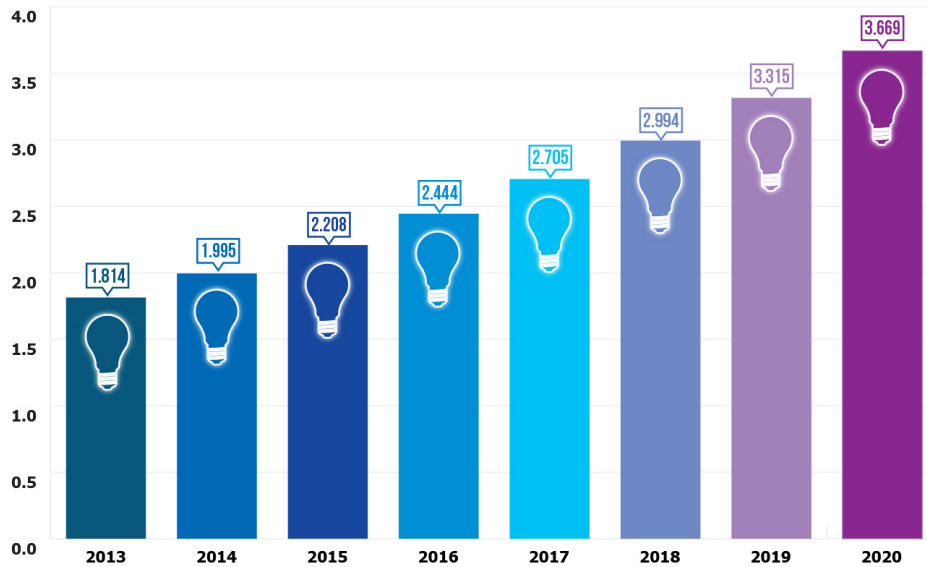
This latest research has led us to make revisions to the total value of lighting controls sold from 2013 onwards. We believe sales in 2013 reached \$1.814 billion, some 8.7% higher than we previously thought. This reflects the fact that the global economic down turn from 2008 has had less impact on this particular market, and a better recovery.

Other influences on the value of the market, and the difficulty in predicting how the retrofit element might grow, means we predict a CAGR of just under 10.6% until the year 2020.

There is a very large opportunity to develop the retrofit market that supplies lighting controls into existing installations. New construction projects account for, perhaps, 3-5% of non-domestic floor space each year; the existing building market offers up to 10 times more projects.

Fig 2.3

**THE GLOBAL MARKET FOR LIGHTING CONTROLS PRODUCTS
2013 -2020 (US \$B)**



M&A, Investment Valuations & Performance Outlook

In the last two complete years, 2013 and 2014, there has been a marked decline in M&A activity, both in value and the number of deals struck. However, 2015 has already seen a significant increase in value with a reported total of \$3,435 million involved. Although the recent Philips divestment accounts for some \$2,800 million of this total. The remaining \$635 million is still a big increase on the previous 2 years.

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How to Order

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